

Executive Summary

Capital. Expertise. Integrity.

Shamrock Capital Partners is a closely held private equity buyout group that acquires, manages and builds companies in partnership with existing management. We specialize in management buyouts, owner recapitalizations, consolidation strategies and family successions. We partner with management groups on results-oriented strategic planning, operations improvement, and sales and marketing strategies. We concentrate on working with small to middle market profitable companies with revenues of \$5 million to \$50 million and positive EBITDA.

Our Mission

Shamrock Capital's mission is to provide patient capital to small and medium sized companies and to partner with management to generate outstanding returns. In addition, Shamrock Capital may provide additional funds to support the continued business growth of our partner companies, including add-on acquisitions and industry consolidations.

Investment Criteria

- Industry Preferences:
 - Distribution
 - Manufacturing
 - Services
 - Enterprise Software
 - Diversified
- Strong management team with a proven track record.
- Companies that are market leaders and industry leaders.
- Diverse customer base with no customer representing more than 20% of sales.
- Revenues: \$5 - \$50 million.
- Positive EBITDA: \$500,000 - \$2 million.
- Geographic Preference: Southeast United States

Shamrock Advantages

- Flexibility
- Equity Position for Management and Sellers
- Capital for Future Growth
- Confidential
- Rapid Transaction Closings

Management Team

Ray E. Lopez
Managing Partner
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Industries we avoid

- Commodity products
- Early stage ventures
- Entertainment
- Restaurants
- Retail

Transaction Types

- Owner Recapitalization
- Management Buyouts
- Management Buy-Ins
- Family Successions
- Industry Consolidations

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